

INTRAM
gazeBo
Break-free!

India's First Travel ERP on the Cloud

TECHNOLOGY

- N-tier application on SOA architecture.
- Uses Java engine under J2EE framework.
- N-tier application on SOA architecture.
- The back end is Oracle 10g.



IG DELIVERS LOWEST TCO

- Being an application in nature of SAAS, the need for highly configured computers, networks and related paraphernalia is not required.
- The application can be launched / worked upon by any computer with browser.
- The application is not impacted by any hardware obsolescence.
- No skilled manpower is required to administrate / manage any networks.
- All application related and data storage related issues handled by sakshym.
- Being web – hosted application, the application and the data is managed by world class tier iv data centers, hereby releasing micron resources to be deployed for managing your business.

COLLABORATIVE WORKING AND WORK FLOW

- IG ensures all employees, managers & decisions makers – enterprise wide, work On same platform.
- The users can collaborate with each other in Real time effectuating better working and faster decision making.
- IG ensures that faster dissemination of directives and ensures better compliance of the same through out the enterprise.
- IG ensures uniformity in working all across the enterprise.



MULTITASKING

- Truly Multitasking product.
- Allows simultaneous working in multiple frames across modules with no data loss and smooth transition.



GDS INTEGRATION

- Fully integrated with Amadeus , Galileo and Worldspan
- Highest level of integration ensures Auto invoicing of Airline product without any manual intervention whatsoever.
- Unique PNR Audit facility to determine the quality of PNR before it is invoiced.
- Brings in better data integrity, reduces human error, reduces invoice generation time span, increases staff productivity and ensures better audit compliance.
- All re-issues are also auto invoiced from PNR's.
- The refunds shall also be PNR actioned.

WEB SITE INTEGRATION

- IG can be integrated with any Travel Portal using XML / Web Services.
- Following transactions can be uploaded directly into IG :
 - Sales Data leading to Invoices.
 - Refund Data leading to Credit Notes
 - Charging of Sales.
 - Credit of Charge in case of refund.
 - Receipt of Charge from Credit Card
 - Charge Back by Credit Card Company.
- In case of B2B web site, IG can deliver XML for upload to portal for Agent deposits and any incentives thereon. Like wise LCC deposits and incentives there on can also be accounted for and XML's generated for upload. deposits and incentives there on can also be accounted for and XML's generated for upload.



COMPLIANCE TRACKER

- Facility to set up jobs / tasks, required to be executed by statute or internal diktat along with due dates and target date of completion.
- The jobs so created can be assigned people for compliance.
The jobs can then be tracked to ensure that these are completed on due date / target dates to ensure compliance with law / internal direction.
- The proof of jobs having been done can also be tracked.



UPLOADS

- To save on data entry time and achieve faster TAT, a unique facility is provided to upload sale transactions for Rail, Insurance, Visa and LCC carriers.
- The uploads are in user friendly pre defined excel templates.
- The invoices are automatically created through these uploads thereby obviating manual intervention and therefore providing convenience and saving time.



AUTO TRANSACTION POSTING

- An option is made available to define repetitive / reoccurring transactions to be posted automatically at defined dates.
- Facility to define the dates, accounts, amounts and narration to be posted automatically.
- Facility provided to define the count of times such transactions should be posted.
- An email alert is sent as and when such transaction is posted.



CALENDERING

- Facility to mark calendar for meetings, events, deadlines or tasks or works to be done.
- Email alerts are sent on D-2 for reminding about these events or job performances or deadlines.
- Facility to define number and periodicity of these alerts.
- No need to remember dates. System reminds of the impending events.

ANY TIME ANY WHERE WORKING

- By far the single most important feature of IG.
- Does away with time boundaries and location limitation.
- Can be accessed any time any where 24x7x365.
- Easy roll out at any new location.
- Non existent set up issues / costs. Pure Plug and Play. Commencing work is as simple as launching IG and start working.



CENTRALIZED CONTROLS

- Single master definitions ensure compliance all across enterprise
- Better services to National Debtors since contractual obligations are fed in centrally by S&M and all locations automatically adhere to it.
- Cash flows, Credit monitoring and Supplier management can now be done centrally leading to economies of scale.
- Better negotiating powers based on prompt and reliable availability of enterprise information.
- Auto consolidation of data – enterprise wide.
- Drill down options – branch wise , product wise , debtor wise , supplier wise for better understanding of business performance and decision making.

REPORTING

- All retrievals can be viewed on Browser, exported to Excel or PDF.
- All reports can be emailed.
- All reports come with Drill down options – from summarized figures to minutest details and originating txn document.
- Reports available on “ON – DEMAND” basis.
- Graphical representation of the reports.
- Innovative reporting – providing in depth information on all critical business indices.
- Extensive reporting branch wise / enterprise wide on Sales / Productivity/ Purchases/ GP/ Top Ten/ Sectors/ Destinations/ Earnings/ Cash/ Debtors/ Suppliers/ Statutory compliances/ BSP .
- Very extensive Client MIS to address the needs of the most demanding customers.



FUTURE READY

- Elaborate Debtors pricing module, provides innovative algorithms to levy service charges in face of impending zero commission regime.
- Elaborate product mix – leveraging the agency capability to account for diverse product sales.
- Cutting edge technology / architecture makes the software robust and scalable in tune with growth of the business.
- Zero activation time enables easy roll out of the software to new locations.



DEBTOR DATA ANALYTIC SYSTEM (d-DAS)

- Demanding corporate customer can be given controlled access to his data in real time
- Elaborate MIS facilities provided for customer to analyze her data in any which ever way.

INFORMATION CENTER

- A notification board is provided where either generic travel content or company specific content can be published
- Generic content shall be created, published and managed by aSpire Technologies.
- All company specific content shall be available to users of that company only.
- Results in efficient classification of information and faster dissemination thereof, enterprise wide.
- Content to be published could be for Travel - Contracts , Pricing , Negotiated rates , etc or Administrative – Office circulars or HR related .



USP's

- Codeless working.
- All documents be it Invoices, Credit Notes, Refund Receipt, Money Receipts, etc can be emailed.
- Facility to upload scans of Travel requests / authorizations etc with each invoice
- For Air product , system can be configured to generate invoices automatically , without any TC intervention , as soon as PNR is finalized
- Extensive use of Push – Technology, where by the occurrence of certain types of events is intimated by E-Mail alerts to be actioned by responsible Officers.
- SMS alerts can be sent to report significant events / variations
- Extensive user rights based on user's job content / profile. Rights could be made to expire automatically, after on specified time frame.
- Transactions deleted can be recalled – concept of Recycle Bin
- The accounting is based on GP method. All sales and purchases are recorded as such for each product enabling determination of gross profit and net profit – as is the practice globally.
- Auto change of corporate log in passwords for enhanced security.
- Very elaborate and very exhaustive debtor pricing modules.
- Debtor Data Analytic system (d-DAS) - Corporate customers could, now , be provided very secure and very controlled access to generate MIS / reprint their transactions , as desired by them. Another first in Customer Service.
- Facility to show or hide any Refund in d-DAS.
- Single Invoice for multi product sale e.g. International ticket sale, Insurance sale, Visa sale could be billed in a single invoice but separate productivities can be ascertained product wise.
- Concept of Group receipts has been brought in. A single cheque can be received from a debtor but credited across various entities with in the group.
- Instances of outstanding exceeding defined credit limit shall trigger and email alert for timely collection action.
- Payment vouchers to have user specific / defined amount booking restrictions for expenses.
- Very exhaustive and very detailed Budgeting exercise- Bottoms Up approach - from branch level to HO.
- Flagging of certain types of transactions like collection from debtors, payment of refunds, payment to suppliers and booking of commissions / service charges ensures listing based on these parameters.
- Shortcut provided for incorporation of txns pertaining to TDS / Knock off / Cost Center allocation / User tags marking from with in Receipts & Payments vouchers.
- Detailed process of TDS and ST including TDS exemption and absorption of ST.
- Eleven Products can be catered to in IG – first time in the industry:
 - Airlines – both International and Domestic including LCC
 - Hotels – both International and Domestic including
 - Rail – Both Indian Rail and Euro Rail
 - Transport – Including Bus tickets
 - Passport
 - Visa
 - Insurance
 - Cruise
 - Miscellaneous



USP's

- ➔ Extensive User and Customer profiling for respective use of HR and Marketing Teams
- ➔ Breakup of TDS / ST into Basic, Surcharge, Education Cess and Higher Education Cess for accounting / reporting purposes.
- ➔ Effective date for application of TDS / ST rates and effective tracking of change in such rates.
- ➔ On –Line settlement of Invoices based on mode of payment definition through Auto generation of Cash / Bank / Charge receipts. Reduces manual efforts.
- ➔ In tune with separate payments to be made for Dom / Intt BSP, IG maintains separate BSP accounts Domestic and International airlines product.
- ➔ Efficient editing routines, wherein editing can be achieved without losing on account linkages (knock offs).The system performs auto knock offs by restoring the status of linked documents as existing prior to editing, subject to conditions.
- ➔ Extensive Audit Trail mechanism. All editing / deletions are automatically recorded in a separate log including details such as date of editing, document edited, person who edited and the reason for editing.
- ➔ Unique Ordering concept – customer requiring multi product services can be handled by single TC who can now, distribute / assign tasks for service fulfillment. The TC can monitor service delivery performance and generate single Invoice for all products. Another first in Customer service.
- ➔ Broadcast and chat facilities, enabling the IG users to correspond with each other in real time, thereby cutting turnaround times and ensuring instant responses and cutting down expenses on other communication devices.
- ➔ Travel Insurance being a significant product, detailed commission tracking procedures are provided.
- ➔ Exhaustive Knock off routines whereby all kinds of debit transactions can be matched with all kinds of credit transactions in any account.
- ➔ Interbranch knock offs can be done
- ➔ In on line knock offs, facility provided to knock off receipts payments and credit notes in one go.
- ➔ Incorporation of CPC concepts
- ➔ Incorporation of BTA concepts, statements and extracts.
- ➔ All cheque receipts routed through Cheques In Hand account thereby facilitating generation of pay in slips as well extending controls over physical cheques in hand.
- ➔ Daily collection TC wise statements to enable controls over day end branch collection.
- ➔ Concept of manual receipts issuance by traveling collection person.
- ➔ Facility to delete. edit, print a voucher from with in Query
- ➔ An exhaustive Audit Trail is kept by the system to track any editing to transactional data along with name of person editing , voucher edited and reason for editing
- ➔ Day wise closing of books possible for better control and reporting purposes.



assetSECURE

assetSECURE has been designed to help the Corporate in managing its Fixed Assets .
assetSECURE streamlines the working of admin / accounts function by providing facilities to manage the FA.

Features:

- Control over FA
- Classification and identification of FA
- Statutory compliance in terms of CARO as per
- Compliance of provisions of Companies Act 1956 and Income Tax Act 1961 relating to calculation of Depreciation. Companies Act 1956
- Depreciation calculated as per both methodologies WDV as well as SLM
- Strict control over asset acquisition and disposal.
- Compliance of accounting conventions relating to recognizing profit / loss on asset disposal.
- Auto posting / journalizing of depreciation entries.
- Auto year end transition and roll over of provisions for each class of asset.



Reporting MIS

assetSECURE shall provide following reports:

- Fixed Asset register
- Depreciation chart as per SLM and WDV method.
- Tracking Profit or Loss against each asset disposal.
- Trial Balance details for each class of asset - Opening and closing balances of each asset.

easy Pay

easyPAY has been designed to help the Corporate in managing its salary functions. easyPAY streamlines the working of accounting / HR functions by providing facilities to manage the monthly payroll.



Features:

- ➔ Managing Employee profiles .
- ➔ Create employee wise master for contracted emoluments – component wise
- ➔ Manage employee loans / advances / adhoc
- ➔ Auto calculation for monthly payouts based on days worked.
- ➔ Auto application of monthly deductibles – employee wise
- ➔ Production of salary slips – with appropriate corporate communications and / or specific employee
- ➔ Emailing of salary slips
- ➔ Transfer sheets for direct bank transfers
- ➔ Auto financial impact – journalizing the payout
- ➔ Component wise salary accounting
- ➔ Detailed MIS related to employee costs.

Reporting Capabilities:

- ➔ Formatted Salary slips.
- ➔ Employee Register.
- ➔ Recoverable Advances status report.
- ➔ Monthly Salary Register.



marketINTEL

marketINTEL has been designed to help the Corporate in managing its Sales effort and determine the efficiency of its Sales Force.

Features:

- Day wise tracking of Sales calls.
- Sales person wise / Key account Manager wise roster of sales effort
- Tracking the complete life cycle of Prospect to Customer conversion for each sales call
- Managing the daily schedule of sales effort
- Tracking the revenue generated per Sales person



Budget

Budgeting is an exercise in creating a Business Plan. This add on allows the travel agent to create product wise targets of top lines and define the various incomes / expenses and consequential bottom lines. The sensitivity analysis allows the business to extrapolate and interpolate the business plans to find an optimum mix of proposed achievement.



Features:

- Period wise definition of top lines
- Debtor wise definition of top lines
- Business plans can be defined month wise
- Business plans can be created and saved period wise
- Basis for target definition can be previous period budgets or actual performance
- Basis can be subject to various sensitivities for increase / decrease
- Proposed Margins can be defined product wise
- Variation of budgeted vs actual performance